



GRANDTABLE GROUP · COMPANY BROCHURE 2026

We find, stop and prevent profit leaks in UAE restaurants

Three products for one customer: **Margin & Co.** audits find the money, **GrandTable POS** stops the leaks, **GrandTable OS** training keeps them stopped.

Built in Dubai by an operator with 20+ years running restaurants, bars and hospitality groups in the UAE, Oman, South Africa and the UK.

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THE PROBLEM

Most restaurants lose money they never see

Profit rarely disappears in one big mistake. It leaks a little every shift: food cost creeping up, over-portioning, waste, unrecorded comps and voids, overstaffed quiet shifts, and new staff who were never shown the standard.

1 · Find

Margin & Co. audits your numbers and shows exactly where the money goes.

2 · Stop

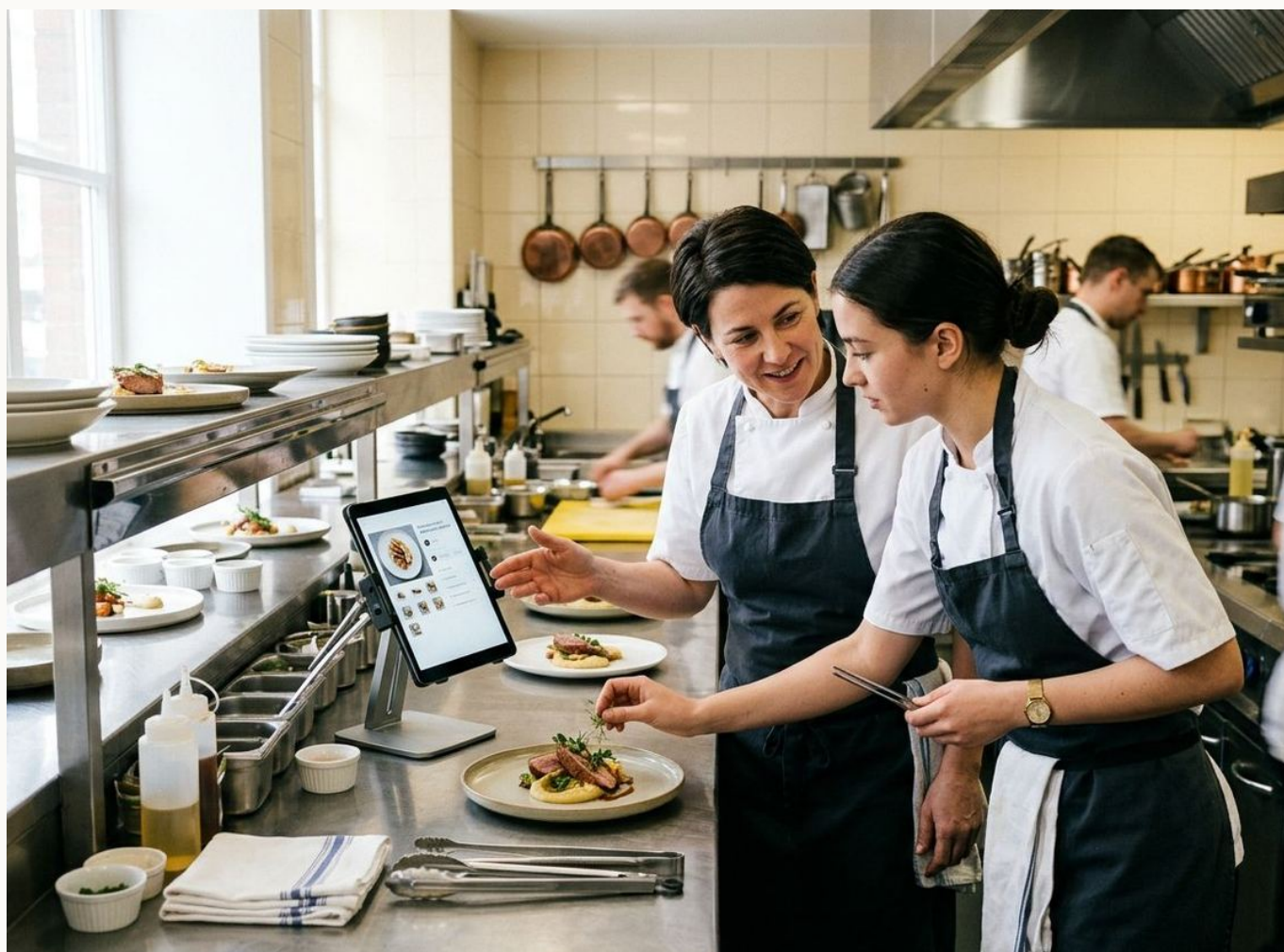
GrandTable POS gives you a live profit and loss so leaks show up the same day.

3 · Prevent

GrandTable OS trains every role the same way so the fixes stick.

AED 86,450 a month

in losses identified by our first paid audit. Identified, not yet recovered; client kept anonymous.



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Margin & Co. UAE: profit audits and support



Free initial check

A first look at your numbers to see whether an audit is worth it. No cost, no obligation.

72-hour remote profit audit

AED 3,000–5,000. A clear report of where your margin is leaking and what to fix first.

Menu engineering and retainers

Price, cost and position your menu for profit, then keep it on track month by month.

CV shortlist · AED 1,000 fixed

A qualified shortlist of candidates for the role you need to fill.

marginandcouae.com

HOW IT SAVES YOU MONEY

Our first paid audit identified AED 86,450 a month in losses. Recovering even 10% of that would be AED 8,645 a month, more than the one-off audit fee. (Illustrative example.)

GrandTable POS: see your profit live



Live profit and loss

See what each shift is really making, not just what it sold, while there is still time to act.

Orders, tables and payments

Run service on the POS built for your venue.

Runs on devices you own

No expensive new hardware: use the tablets and phones you already have.

Simple pricing

AED 75 per device a month plus AED 1,000 a year, waived for the first 25 venues.

grandtablepos.com

HOW IT SAVES YOU MONEY

Catching voids, comps and waste the same day, instead of at month end, can be worth about 1% of sales: AED 2,500 a month for a venue selling AED 250,000. (Illustrative example.)

GrandTable OS: training that keeps the fixes in place



Manuals for 291 roles

SOPs, checklists and full training manuals from kitchen to front of house, bar and clubs.

Assign, sign off, track

Managers approve each step on shift and see the whole team's progress in one dashboard.

Completion certificates

Issued by GrandTable OS in each person's name. Not an accredited qualification.

Simple pricing

Any 3 groups from AED 382.50 (launch, normally AED 765), then AED 149 a month for the whole team.

grandtableos.com

HOW IT SAVES YOU MONEY

New starters productive in two weeks instead of four, and fewer leavers to replace: about AED 37,000 a year for a 20-person team.

(Illustrative example.)

What the three together can be worth

An **illustrative example** for a restaurant with AED 250,000 monthly sales and 20 staff. Change the assumptions to match your venue.

Where the money comes from	Example a year
Food cost down 2 points Audit plus menu engineering bring food cost from 32% to 30% of sales: AED 5,000 a month	AED 60,000
Voids, comps and waste caught Seeing them live on the POS cuts unrecorded losses by 1% of sales: AED 2,500 a month	AED 30,000
Smarter rotas Matching staffing to live sales saves about 20 overstaffed hours a week at AED 40 an hour	AED 41,600
Training that sticks Faster onboarding and fewer leavers, as in the GrandTable OS example	AED 37,000
Example value in year one	about AED 168,600

Illustrative example only, based on the assumptions above. It is not a promise or a forecast: results depend on your venue and how the recommendations are applied.

Let's talk about your venue

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We reply within one working day, usually much sooner.

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